ARIF LATIF SECURITIES (PRIVATE) LIMITED STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2019

		2019	2018
ASSETS	NOTE	RUPEES	RUPEES
ASSE15			
NON-CURRENT ASSETS			
Property, plant and equipment	5	286,370	283,503
Intangible	6	3,000,000	3,000,000
Long-term investments	7	19,158,233	15,259,068
Long-term deposits and prepayments	8	1,500,000	1,600,000
Deferred taxation	16	22,610	29,998
		23,967,213	20,172,569
CURRENT ASSETS			
Trade debts - considered good	9	727,390	7,272,826
Short term deposits	10	2,000,000	3,600,000
Short term investments	11	17,874,200	8,505,370
Taxation-net	18	-	1,290,047
Cash and bank balances	12	56,264,153	75,451,348
		76,865,743	96,119,591
TOTAL ASSETS	=	100,832,956	116,292,160
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Share capital	13	35,000,000	25,000,000
Unappropriated profit		6,370,001	6,716,594
·· · ·	Ŀ	41,370,001	31,716,594
Revaluation surplus	14	19,158,622	15,424,773
Directors' loan	15	4,461,699	13,261,699

TIES JON CUE

NON-CURRENT LIABILTIES			
Deferred taxation	16	-	-
CURRENT LIABILTIES			
Trade and other payables Taxation	17 18	35,661,923 180,711	55,889,094 -
CONTINGENCIES AND COMMITMENTS	19	-	-
TOTAL EQUITY AND LIABILITIES	=	100,832,956	116,292,160

The annexed notes 1 to 30 form an integral part of these financial statements.

CHIEF EXECUTIVE _____

ARIF LATIF SECURITIES (PRIVATE) LIMITED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2019

	NOTE	2019 RUPEES	2018 RUPEES
REVENUE	20	4,245,820	3,361,589
EXPENSES			
Administrative and general expenses Profit / (loss) on sale of investment	21	(8,004,237) 703,678	(5,807,157) 1,121,176
Operating loss	-	(3,054,739)	(1,324,392)
Financial charges Other income	22 23	(5,997) 5,654,424	(11,086) 4,112,707
Profit before taxation	-	2,593,688	2,777,228
Provision for taxation	24	(2,940,281)	(795,180)
(Loss) / profit after taxation	-	(346,594)	1,982,048
Other comprehensive income			
Items that may be reclassified to profit and loss account subsequently	7		
Trading Right Entitlement Certificate (TREC) Fair value gain / loss on remeasurement of short term investment Fair value gain / loss on remeasurement of long term investment	14 14 14	(165,316) 3,899,165	(2,500,000) 359,198 371,349
Items that may not be reclassified to profit and loss account subseque	ently		
Total comprehensive income for the year	-	3,387,255	212,595
Earning per share - basic	25	(0.11)	0.79
The approved notes 1 to 20 form on integral part of these financial star	tomonto		

The annexed notes 1 to 30 form an integral part of these financial statements.

CHIEF EXECUTIVE _____

ARIF LATIF SECURITIES (PRIVATE) LIMITED STATEMENT OF CASH FLOWS AS AT JUNE 30, 2019

AS AT JUNE 30, 2019	2019	2018
	RUPEES	RUPEES
CASH FLOW FROM OPERATING ACTIVITIES	Ker ELS	Ref EES
Net profit before tax	2,593,688	2,777,228
Adjustment for non cash items:		
Dividend income	(982,488)	(616,987)
Financial charges	5,997	11,086
Depreciation for the year	54,983	48,204
	(921,507)	(557,697)
Changes in working capital		
(Increase)/ decrease in current assets		
Trade debts - considered good	6,545,436	10,907,624
Short term deposits	1,600,000	(1,600,000)
Short term investments	(9,534,146)	1,097,468
	(1,388,710)	10,405,092
<i>Increase / (decrease) in current liabilities</i> Trade and other payables	(20,227,171)	28,625,781
Trade and other payables	(20,227,171)	28,023,781
Net cash inflow / (outflow) from operations	(19,943,701)	41,250,404
Income tax paid	(1,462,135)	(1,981,961)
Finance charges paid	(1,402,133) (5,997)	(11,086)
i marce enarges para	(1,468,132)	(1,993,047)
Net cash inflow / (outflow) from operating activities	(21,411,833)	39,257,357
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of fixed assets	(57,850)	(144,803)
Long term deposit	100,000	(500,000)
Dividend income	982,488	616,987
Net cash (outflow) / inflow from investing activities	1,024,638	(27,816)
CASH FLOWS FROM FINANCING ACTIVITIES		
Directors' Loan	(8,800,000)	-
Issuance of shares	10,000,000	-
Net cash flow from financing activities	1,200,000	-
Net increase / (decrease) in cash and cash equivalents	(19,187,195)	39,229,541
Cash and cash equivalents at beginning of the year	75,451,348	36,221,807
Cash and cash equivalents at end of the year	56,264,153	75,451,348

The annexed notes 1 to 30 form an integral part of these financial statements.

CHIEF EXECUTIVE_____

ARIF LATIF SECURITIES (PRIVATE) LIMITED STATEMENT OF CHANGES IN EQUITY AS AT JUNE 30, 2019

Particulars	Share capital	Unappropriated profit	Revaluation surplus	Directors' loan	Total
			RUPEES		
Balance as at June 30, 2017	25,000,000	4,734,546	17,194,225	13,261,699	60,190,470
Total comprehensive income for the year	-	1,982,048	-	-	1,982,048
Issue of share capital	-	-		-	-
Revaluation surplus	-	-	(1,769,453)	-	(1,769,453)
Balance as at June 30, 2018	25,000,000	6,716,594	15,424,772	13,261,699	60,403,065
Total comprehensive income/(Loss) for the year	-	(346,594)	-	-	(346,594)
Issue of share capital	10,000,000				10,000,000
Repayment of loan				(8,800,000)	(8,800,000)
Revaluation (deficit)/Surplus	-	-	3,733,849		3,733,849
Balance as at June 30, 2019	35,000,000	6,370,001	19,158,621	4,461,699	64,990,321

The annexed notes 1 to 30 form an integral part of these financial statements.

CHIEF EXECUTIVE _____

5 PROPERTY, PLANT AND EQUIPMENT

2019								
		Cost		Deprecia		Depreciation		WDV
Particulars	As at	Additions/	As at	Rate	As at E		As at	As at 30-Jun-19
	1-Jul-18 (deletions) 30-Jun-19	30-Jun-19	%	1-Jul-18	1-Jul-18 For the year	30-Jun-19		
Furniture and fittings	53,479	-	53,479	10	22,459	3,102	25,561	27,918
Computer equipment	220,497	57,850	278,347	30	107,794	37,903	145,697	132,650
Office equipment	194,936	-	194,936	10	55,156	13,978	69,134	125,802
Total	468,912	57,850	526,762		185,409	54,983	240,392	286,370

2018											
		Cost Depreciation			Cost			Depreciatio			WDV
Particulars	As at 1-Jul-17	Additions/ (deletions)	As at 30-Jun-18	Rate %	As at 1-Jul-17	For the year	As at 30-Jun-18	As at 30-Jun-18			
Furniture and fittings Computer equipment Office equipment	53,479 142,847 127,783	77,650 67,153	53,479 220,497 194,936	10 30 10	19,013 73,110 45,083	3,447 34,684 10,073	22,459 107,794 55,156	31,020 112,703 139,780			
Total	324,109	144,803	468,912		137,206	48,204	185,409	283,504			

6	INTANGIBLE	NOTE	2019 RUPEES	2018 RUPEES
	Trading Right Entitlement Certificate (TREC) Rights to use room	6.1 6.2	2,500,000 500,000	2,500,000 500,000
		-	3,000,000	3,000,000
6.1	Opening value Fair value adjustment	6.1.1	2,500,000	5,000,000 (2,500,000)
		-	2,500,000	2,500,000

6.1.1 This represent Trading Right Entitlement Certificate (TREC) received from Pakistan Stock Exchange Limited after the merger of all the three exchanges of Pakistan in accordance with the requirements of the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012 (The Act). The Company has also received shares of LSE Financial Services Ltd. (formerly LSE) after completion of the demutualization process.

The notional value of TREC was Rs. 2,500,000 as per notice of PSX/N-7178 dated November 10, 2017.

6.2 This represent cost of leasehold right to use room given by Pakistan Stock Exchange for indefinite useful life as per notice of LSE no. LSE-4757 dated November 12, 2009. This is considered to be indefinite as there is no foreseeable limit on the period during which an entity expects to consume the future economic benefits.

7 LONG-TERM INVESTMENTS - AVAILABLE FOR SALE

	LSE Financial Services Ltd. (formerly LSE) 843,975 (2018: 843,975) shares	7.1	19,158,233	15,259,068
7.1	Opening Fair value adjustment		15,259,068 3,899,165	14,887,719 371,349
			19,158,233	15,259,068

7.1.1 Pursuant to the promulgation of the Stock Exchanges (Corporation, Demutualization and Integration) Act, 2012 (The Act), the ownership in a Stock Exchange had been segregated from the right to trade on the Exchange. Accordingly, the Company had received equity shares of LSE and a Trading Right Entitlement Certificate (TREC) in lieu of its membership card of LSE. The company's entitlement in respect of LSE's share is determined on the basis of valuation of assets and liabilities of LSE as approved by the SECP and the company had been allotted 843,975 shares of the face value of Rs. 10 each out of which 506,385 shares in the name of Chief Executive of the company are kept in blocked account and the divestment of the same will be made in accordance with the requirements of the Act within two years from the date of Demutualization.

The Company has pledged / hypothecated 337,490 shares of Lahore Stock Exchange Limited and Trading Right Entitlement Certificate as referred to note no. 6 to the financial statements.

8 LONG-TERM DEPOSITS AND PREPAYMENTS

Central Depository Company of Pakistan (CDC)	100,000	100,000
National Clearing Company of Pakistan (NCCPL)	1,400,000	1,500,000
	1,500,000	1,600,000

8.1 These are non-interest bearing deposits under statutory obligations.

9 TRADE DEBTS - Considered Good

Trade receivable 727,390 7,272,826

9.1 This includes trading account due from related party amounting to Rs. 20,968 (2018: Rs. Nil)

9.2 The management believes that no impairement / provision is neessary in respect of trade debts as there are reasonable grounds to believe that amount will be recovered in the future.

10	SHORT TERM DEPOSITS		NOTE	2019 RUPEES	2018 RUPEES
	Pakistan Stock Exchange Limited (PS) National Clearing Company of Pakista Advance for purchase of vehicle			2,000,000	1,300,000 700,000 1,600,000
	L.			2,000,000	3,600,000
				2,000,000	5,000,000
11	SHORT TERM INVESTMENTS				
	75,000 (2018: NIL) shares of Engro Fe NIL (2018: 7,000) shares of Pakistan S			4,862,116	2,139,120
	NIL (2018: 20,000) shares of Engro Co	prporation Limited		-	6,200,546
	400,000 (2018: NIL) Lotte Chemical F 20,000 (2018: NIL) Nishat Chunian	akistan Limited		6,507,000 675,800	-
	40,000 (2018: NIL) National Refinery 25,000 (2018: NIL) Sui Northern Gas			4,304,600 1,690,000	-
				18,039,516	8,339,666
	Fair value adjustment			(165,316)	165,704
	Investment in listed securities			17,874,200	8,505,370
11.1	These represent investments in listed s	ecurities and have been classified as available	for sale finance	ial assets.	
12	CASH AND BANK BALANCES				
	Cash in hand			70,212	70,212
	Cash at bank:				
	Broker's account - saving account		12.1	14,432,727	28,541,204
	Client's account - saving account			41,761,214 56,193,941	46,839,932 75,381,136
				56,264,153	75,451,348
12.1	The saving accounts carries markup ra	nging from 3% to 3.5% (2018: 3% to 3.5%) p	er annum		<u> i i i i </u>
		nging nom 5% to 5.5% (2010. 5% to 5.5%) p	er annum.		
13	SHARE CAPITAL				
	Authorized share capital 3,500,000 (2018 : 3,500,000/-) ordinar	y shares of Rs 10/- each		35,000,000	35,000,000
	fully paid in cash	_			
	<i>Issued, subscribed and paid-up capita</i> 3,500,000 (2018 : 2,500,000/-) ordinar fully paid in cash			35,000,000	25,000,000
13.1	Pattern of share holding				
	Name	Share holders		Number of shares held	Percentage
	Arif Latif	Director		3,150,000	90.00%
	Atif Latif Adeel Arif	Director Director		175,000 175,000	5.00% 5.00%
	Total number of shares			3,500,000	100%
14	REVALUATION SURPLUS				
	Opening balance			15,424,773	17,194,225
	Trading Right Entitlement Certificate (LSE Financial Services Limited (former Revaluation profit / (loss) on short terr	erly LSE)	14.1 11	- 3,899,165 (165,316)	(2,500,000) 371,349 359,198
	insumer promer (1000) on short terr			19,158,622	15,424,773
					.,

	NOTE	2019 RUPEES	2018 RUPEES
14.1	The Pakistan Stock Exchange has revised the breakup value per share of LSE shares to Rs notice LSEFSL/6790 of LSE Financial Services Limited dated September 2, 2019, which has year end of Rs. 3,899,165/-		· •
15	DIRECTORS' LOAN	4,461,699	13,261,699
	This represents unsecured contractual loan injected by the Directors of the company at NIL n the financial ease of the Company. The TR 32 specifies that the directors' loan which is discretion of the entity does not pass the test of liability and thus, is to be recorded as equity at	interest free and	
16	DEFERRED TAX		
	Deferred credits/ (debits) arising due to: Accelerated tax depreciation and revaluation of investment 16.1	22,610	(29,998)
16.1	Opening balance	(29,998)	15,270
	Movement during the year	7,388	(45,268)
	Closing balance	(22,610)	(29,998)
17	TRADE AND OTHER PAYABLES		
	Trade payables 17.1	34,499,171	54,133,655
	Accrued liabilities 17.2 Other payables	1,162,752	1,755,440
		-	
		35,661,923	55,889,094

17.1 This includes trading account due to related parties amounting to Rs. 24,418,060/- (2018: 40,321,384)

17.2 ACCRUED LIABILITIES

	Audit fee payable Expenses payable	100,000 1,062,752	100,000 1,655,440
18	TAXATION-NET	1,162,752	1,755,440
	Opening (receivable) / payable Add: Tax paid / deducted during the year	(1,290,047) (1,462,135)	(148,534) (1,981,961)
	Less: Provision for tax	(2,752,182)	(2,130,495)
	Current Prior year	1,165,246 1,767,647	827,833 12,615
	Closing (receivable) / payable	2,932,893 	840,448 (1,290,047)
18.1	Numerical reconciliation between average effective tax rate and the applicable tax rate.	%	%
	Applicable tax rate	25.00	25.00
	Effect of prior year taxation Effect of admissible / (Inadmissble) and FTR	68.15% 44.93%	0.45% 29.81%
	Effective tax rate	113.08%	30.26%

18.2 The provision for current year tax represent tax on taxable income at the rate of 25%. According to management, the tax provision made in the financial statements is sufficient.

	2019	2018
NOTE	RUPEES	RUPEES

19 CONTINGENCIES AND COMMITMENTS

CONTINGENCIES:

There are no contingencies as at June 30, 2019 (2018: nil).

COMMITMENTS:

The company has lien the TRE certificate's Pakistan Stock Exchange and 337,590 number of shares with Pakistan Stock Exchange in compliance with Base Minimum Capital (BMC) requirement under the regulations governing risk management of PSX.

20 <u>REVENUE</u>

	Gross commission		3,785,465	3,183,738
	Sales tax on services		(522,133)	(439,136)
	Net commission		3,263,332	2,744,602
	Dividend income		982,488	616,987
			4,245,820	3,361,589
21	ADMINISTRATIVE AND GENERAL EXPENSES			
	Salaries, wages and benefits	21.1	5,174,100	3,507,200
	Legal and professional charges		505,200	529,250
	Auditors' remuneration	21.2	110,000	100,000
	Fee and subscription		423,814	144,469
	Electricity		217,108	160,323
	Rent, rates and taxes		328,673	109,537
	Insurance		5,130	5,931
	Communication expense		89,235	112,488
	Entertainment expense		61,826	49,895
	Postage		25,838	23,794
	Travelling and conveyance		394,243	481,244
	Depreciation	5	54,983	48,204
	Audit oversight board		-	35,000
	Miscellaneous		614,087	499,822
			8,004,237	5,807,157

21.1 Salaries, wages and benefits includes remuneration of chief executive and directors whose breakup is as follows:

		Chief Executive	Director		
	Managerial remuneration	761,500	1,794,000	2,555,500	1,200,000
	Number of persons	1	2	3	3
21.2	AUDITORS' REMUNERATION				
	Audit fee Certification charges			82,500 27,500	75,000 25,000
				110,000	100,000
22	FINANCIAL CHARGES				
	Bank charges			5,997	11,086

		NOTE	2019 RUPEES	2018 RUPEES
23	OTHER INCOME			
	Bank profit		4,601,283	2,852,784
	Service income		1,053,141	1,259,923
			5,654,424	4,112,707
24	PROVISION FOR TAXATION			
	Current		1,165,246	827,833
	Prior year		1,767,647	12,615
	Deferred		7,388	(45,268)
			2,940,281	795,180
25	EARNING PER SHARE - BASIC			
	Weighted average number of ordinary shares outstanding during the year		3,166,666	2,500,000
	Profit after taxation		(346,594)	1,982,048
	Earning per share - basic		(0.11)	0.79

25.1 Diluted earnings per share

No figure for diluted earning per share has been presented as the company has not issued any instrument carrying options which would have an impact on earning per share when exercised.

26 RELATED PARTIES TRANSACTIONS

Amounts due from and to related parties are shown under respective notes to the financial statements. Remuneration of directors and key management personnel is disclosed in Note 21.1. Other significant transactions with related parties are as follows:

	Name and basis of relationship	Nature of transaction	Percentage of shareholding	2019	2018
i)	Mr. Arif Latif - CEO / Director	Director's loan Trade debts Trade payables	90.00%	- 1,468,902	6,433,842
ii)	Mrs. Seemi Arif Latif - Director's spouse	Trade payables	Nill	22,850,799	33,953,105
iii)	Mr. Adeel Arif - Director	Trade receivable	5%	-	880,697
iv)	Mr. Atif Arif - Director	Trade payables	5%	44,619	-
v)	Mrs. Sobia Atif - Director's spouse	Trade payables	Nill	53,741	53,741

	NOTE	2019 RUPEES	2018 RUPEES
28	NUMBER OF EMPLOYEES		
	Number of employees as at year end	5	5
	Average number of employees during the year	5	5
28.1	Average and number of employees during the year in factory not applicable to the company.		
29	DATE OF AUTHORIZATION FOR ISSUE		
	These financial statements were authorized for issue on	by the Board of D	Directors.
30	GENERAL		
-	Figures have been rounded off to the nearest rupee, unless otherwise stated. Corresponding figures, where necessary, have been rearranged for the purpose of comparison.		

CHIEF EXECUTIVE

ARIF LATIF SECURITIES (PRIVATE) LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2019

27 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

	Interest bearing		Non-intere	est bearing	Total	
	Maturity	Maturity	Maturity	Maturity	2019	2018
	within one year	after one year	within one year	after one year	2017	2010
Financial assets:						
Long term investment	-	-	-	19,158,233	19,158,233	15,259,068
Long term deposits	-	-	-	1,500,000	1,500,000	1,600,000
Short term deposits	-	-	2,000,000	-	2,000,000	3,600,000
Trade debts - considered good	-	-	727,390	-	727,390	7,272,826
Short term investments	-	-	17,874,200	-	17,874,200	8,505,370
Cash and bank balances		56,193,941	70,212	-	56,264,153	75,451,348
	-	56,193,941	20,671,802	20,658,233	97,523,976	111,688,612
Financial liabilities:						
Trade and other payables	-	-	35,661,923	-	35,661,923	55,889,094
Loan from directors	-	-	-	4,461,699	4,461,699	13,261,699
	-	-	35,661,923	4,461,699	40,123,622	69,150,793

27.1 Financial instruments and financial risk management

The company's activities are exposed to a variety of financial risks namely credit risk, interest rate risk, foreign exchange risk and liquidity risk. Overall, risks arising from the Company's financial instruments are limited. The Company manages its exposure to financial risk in the following manner:

27.2 Credit Risk

Credit risk represents the accounting loss that would be recognized at the reporting date if counter parties failed completely to perform as contracted. However, this risk is mitigated by applying individual credit limits to high credit rating parties and constant monitoring of credit.

27.3 Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will effect the value of financial instruments.

27.4 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulties in raising funds to meet commitments associated with financial instruments. Prudent liquidity risk management implies maintaining sufficient cash and bank balances and availability of funding through an adequate amount of committed credit facilities. The Company aims to maintain flexibility in funding by keeping committed credit lines available.

Financial liabilities in accordance with their contractual maturities are presented below:

	2019	2018
	Carrying	Carrying
Trade and other payables	35,661,923	55,889,094

27.5 Capital risk management

The company's prime objectives when managing capital is to safeguard its ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and to maintain a strong capital base to support the sustained development of its business. In order to maintain or adjust the capital structure, the company may adjust the amount of dividend paid to shareholders, issue new shares or sell assets to reduce debts. Consistent with others in the industry, the company monitors capital on the basis of the gearing ratio. The ratio is calculated as net debt divided by total capital. Net debt is calculated as total borrowing less cash and bank balances. Total capital is calculated as equity as shown in the balance sheet plus net debts. The gearing ratio as at period ended June 30, 2018 and June 30, 2017 are as follows:-

Total borrowing	2019 RUPEES 4,461,699	2018 RUPEES 13,261,699
Cash and bank balances	56,264,153	75,451,348
Net debt	(51,802,454)	(62,189,649)
Total equity	64,990,322	60,403,066
Total capital	13,187,868	(1,786,583)
Gearing ratio	(3.93)	34.81

27.6 Fair value of financial instruments

The carrying amounts of financial assets and financial liabilities approximate their fair values.